

# CHANDELL LABBOZZETTA

Sales, Business Development and Mindset Master Trainer and Coach, Motivational Speaker and Author of *Confident Closing - Sales Secrets The Grew a Business by 400% in 6 Months and How They Can Work For You!*, Founder of Life Puzzle Pty Ltd

Transforming Lives. Empowering People.

## THE BACK STORY...

Chandell Labbozzetta is a passionate, dynamic, engaging and highly successful sales and business development expert, NLP master trainer, motivational speaker and author.

Starting her sales career early she achieved the title of Sales Leader with Nutri-Metics at the age of 14. She then went on to win personal and team performance awards in corporate business development and marketing for companies like KPMG.

Chandell is acutely conscious of the stress, self-esteem, relationship, and health costs that outwardly successful people experience because she has been through it herself, suffering from professional burnout and severe depression in 2005. When she finally discovered the tools that lead her from suicide to fulfilment she set out on the path to become a NLP Master Trainer and Motivational Speaker.

Along the way, she realised that some of the business and sales strategies that she had implemented were completely unknown to her clients and decided that the holistic personal and business skill suite that she offered was the best way to eliminate many mental health issues that have business uncertainty and lack of confidence at their root.

After her recovery, Chandell returned to the corporate world and helped an under-performing sales team to grow their business by 400% in 6 months by applying the methods she wrote about in her best-selling book, "Confident Closing". She is also a highly sought after speaker on building high-performing teams, improving communication, and accelerating sales.

Her passion to empower others to overcome obstacles and achieve their personal and professional goals is infectious and fosters confidence.



*Through LifePuzzle, my goal is to combat the miasma of depression, addiction, and violence, that is overtaking our society by helping clients overcome their inner demons, build profitable businesses, and develop satisfying relationships and deep resilience.*

## IDEAL FOR THESE AUDIENCES

- CEO's
- C-Suite Executives (CFO, CMO, COO)
- Directors, General Managers
- Business Development Managers and Account Managers
- Sales Professionals and Consultants
- Professionals and Executives
- Business Owners and Entrepreneurs
- Event Organisers and Conference Co-ordinators

## TALKING POINTS

- Finding integrity in sales
- 3 keys to becoming an empowered leader
- Overcoming imposter syndrome so you can play a bigger game
- What is the mindset of a confident closer
- Critical Thinking: Developing the mindset that helps you prosper in uncertain times
- How to overcome your inner demons, build a profitable business and develop satisfying relationships and deep resilience
- Getting to yes: Practical techniques to confidently engage and influence stakeholders
- How to skyrocket your sales
- Building high performing teams, including selection, evaluation and management
- What are the critical elements of communication that enable you to identify, elicit, lead, and close opportunities
- How do you deepen the trust of your stakeholder or client
- Business is 80% Psychology and 20% Strategy: How can you increase your psychology strategies

## AS FEATURED HERE:



## CONTACT DETAILS

For enquiries or to book Chandell Labbozzetta as a guest on your podcast, please contact the Experts On Air Podcast Booking Agency [info@expertsonair.fm](mailto:info@expertsonair.fm). **EXPERTS ON AIR**

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